

ENVIRONMENTAL STEWARDS,
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Voice of the Recycling Industry

Institute of
Scrap Recycling
Industries, Inc.

The Ferrous Scrap Industry in the United States

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Institute of Scrap Recycling Industries

Steel Founders' Society of America

Spring Management Meeting

Chicago, Illinois - March 23, 2011

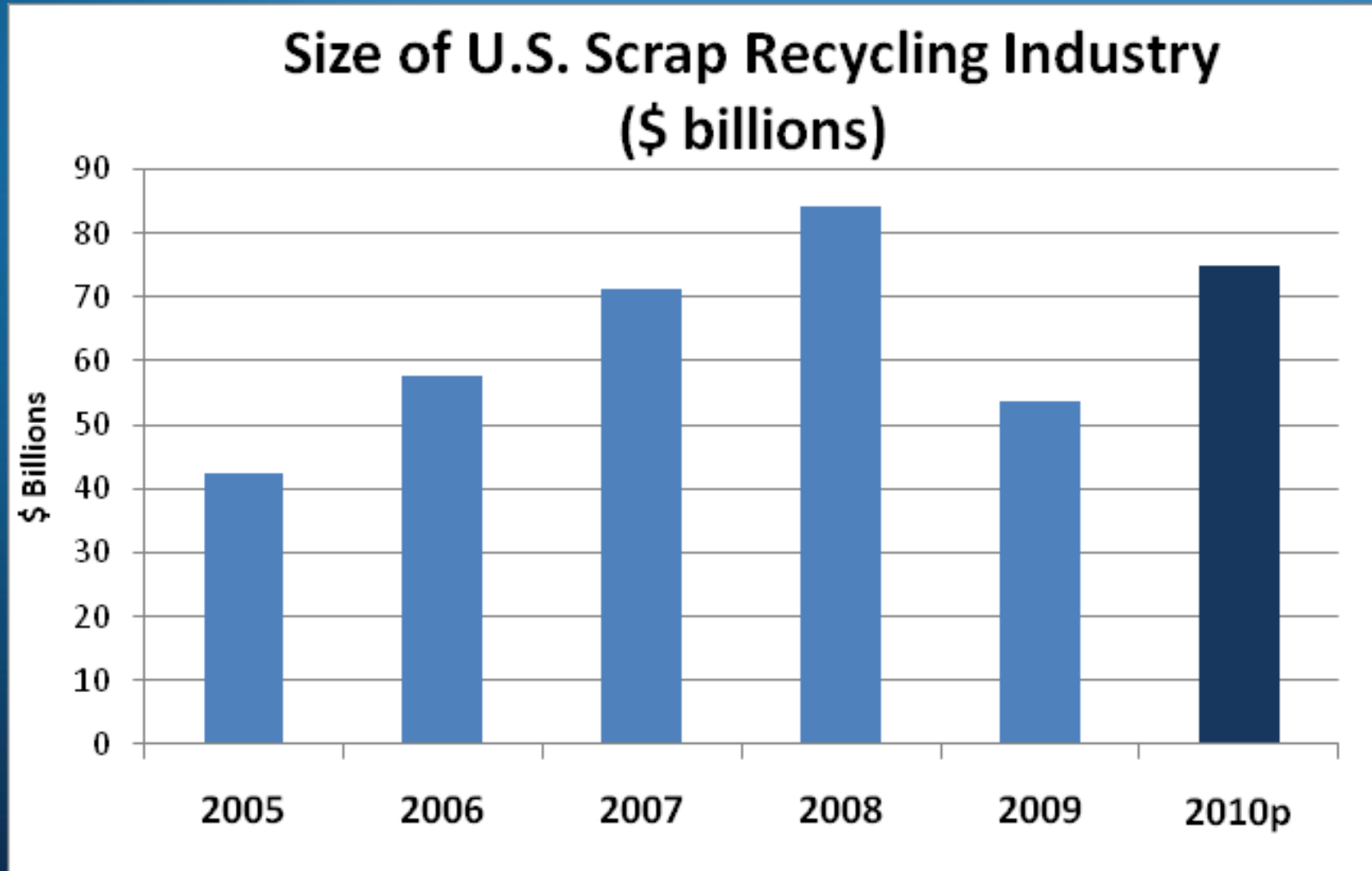
Presentation Overview

- About ISRI
- The Economy & the Scrap Recycling Industry
- Ferrous Scrap Market Dynamics
- Recent Ferrous Scrap Trends in the US
- Key Drivers & Outlook

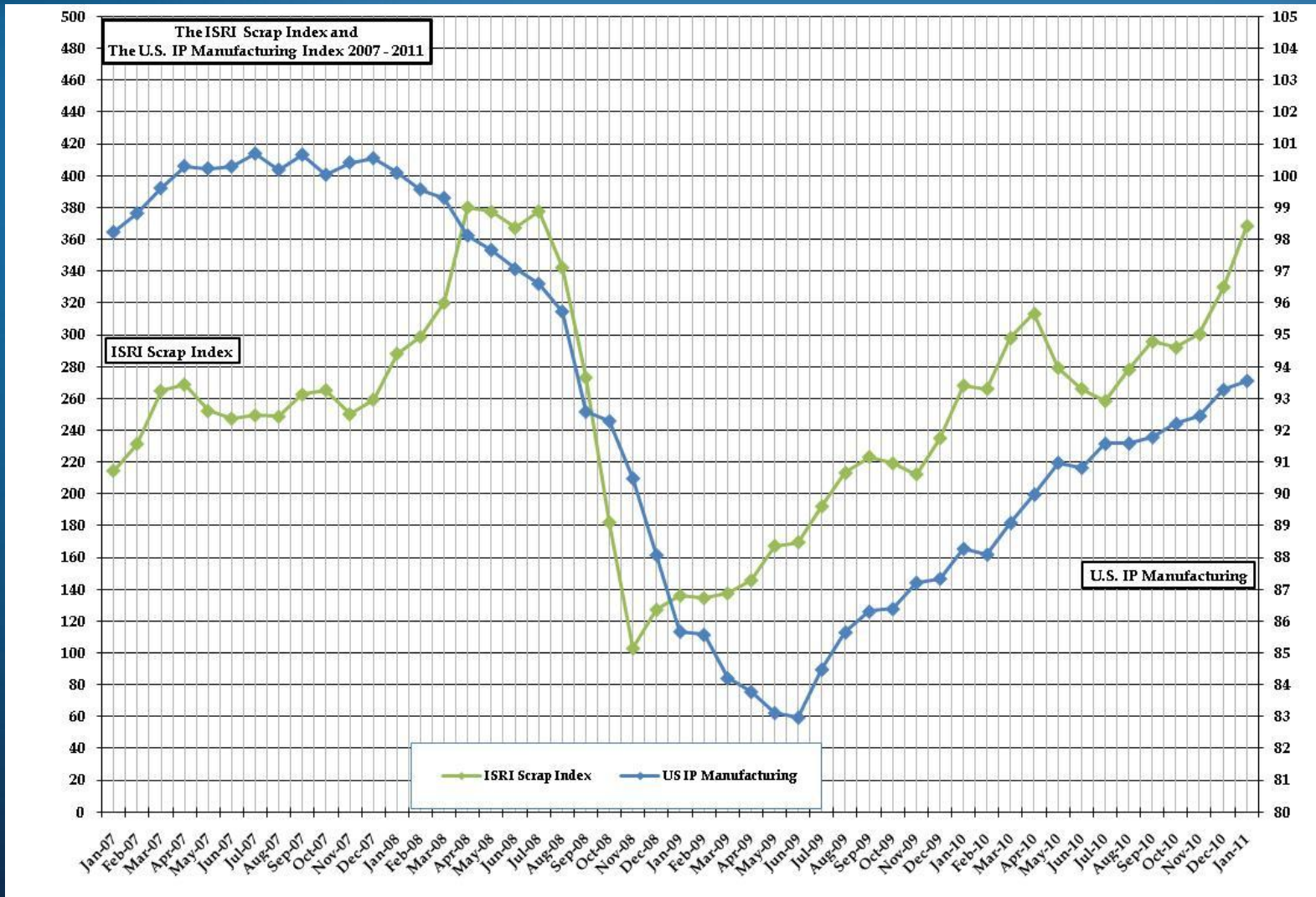
About ISRI

- "Voice of the Recycling Industry"
- Representing nearly 1,600 companies in 21 chapters nationwide that process, broker, and consume scrap commodities, including metals, paper, plastics, glass, rubber, electronics, and textiles.
- Headquarters in Washington, D.C.
- Provides education, advocacy, and compliance training, and promotes public awareness of the vital role recycling plays in the U.S. economy, global trade, the environment and sustainable development.

The Economy and the US Scrap Recycling Industry



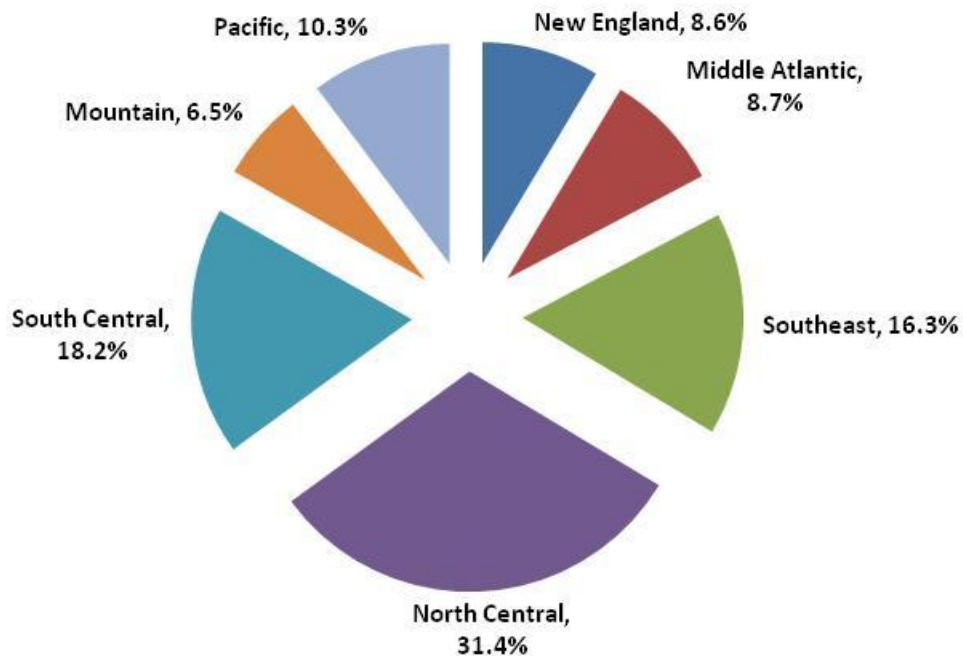
US Manufacturing and the ISRI Index



Obsolete Ferrous Scrap Supply

A recent study by commissioned by ISRI reports that the U.S. obsolete scrap inventory as of December 31, 2009 stood at 1.18 billion tons

Estimated Regional Distribution of Inventory of U.S. Obsolete Ferrous Scrap, 2009

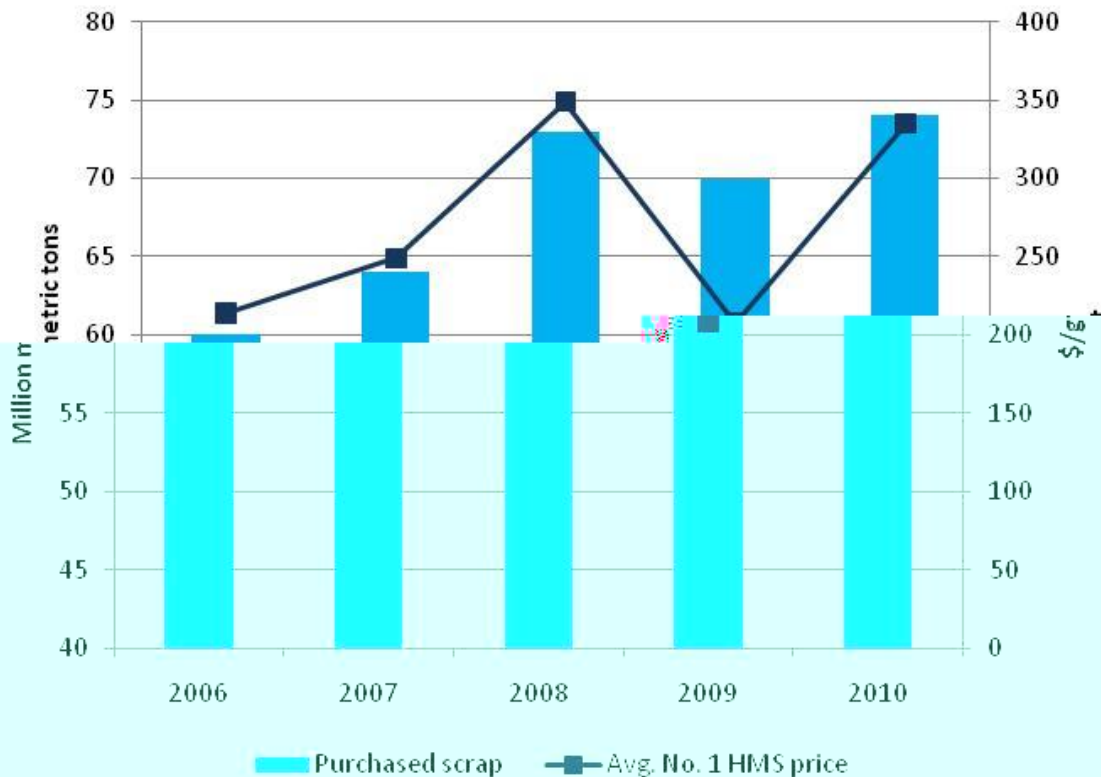


The US Geological Survey estimates that automobiles are the largest single source of obsolete steel scrap, providing over 14 million tons of steel processed through over 220 shredders in 2009.

Ferrous Scrap Market Dynamics

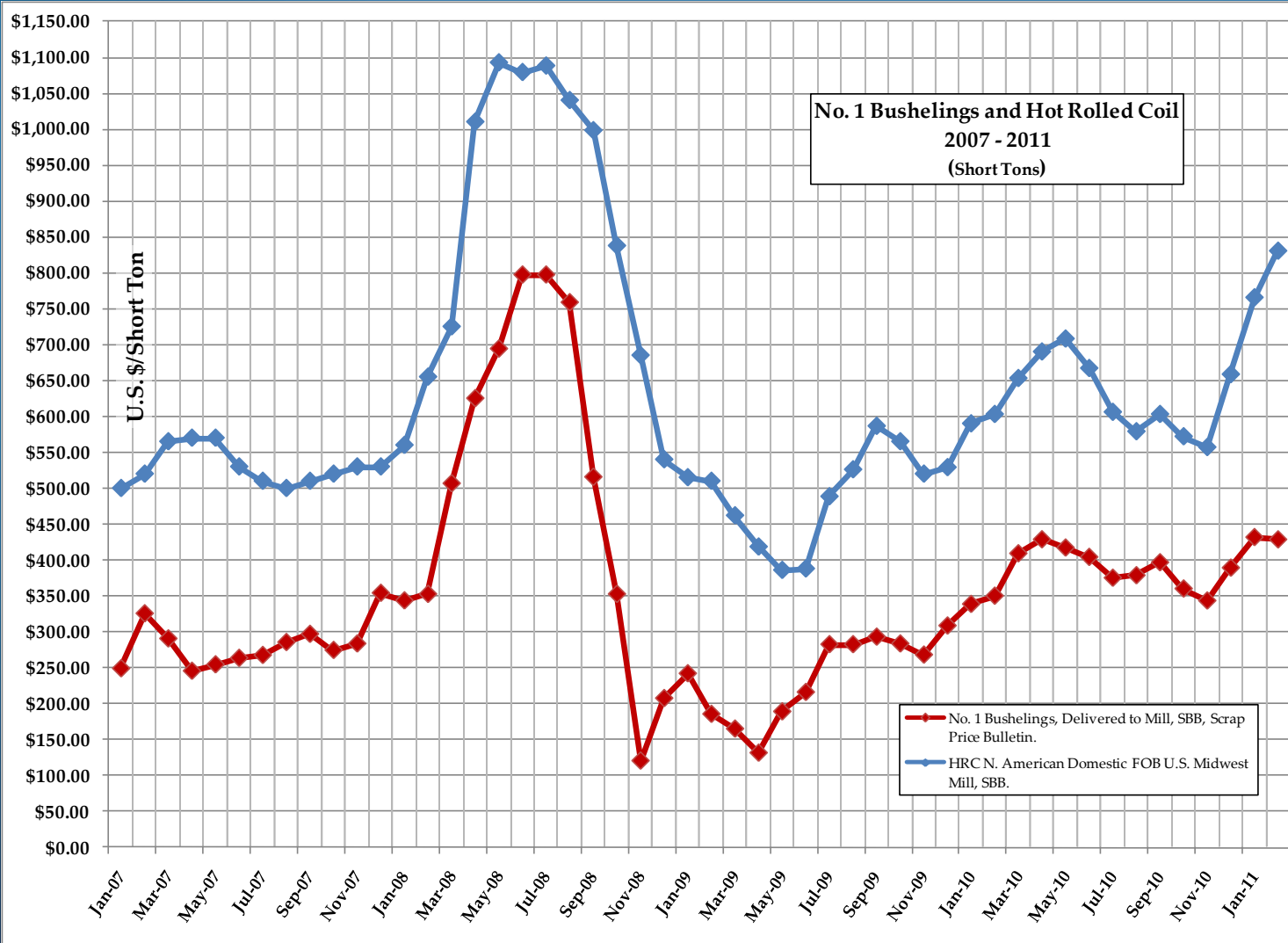
United States: Purchased Ferrous Scrap* and Avg. No. 1 HMS Prices, 2006-2010

(Source: US Geological Survey)



*Consumer shipments + exports - imports

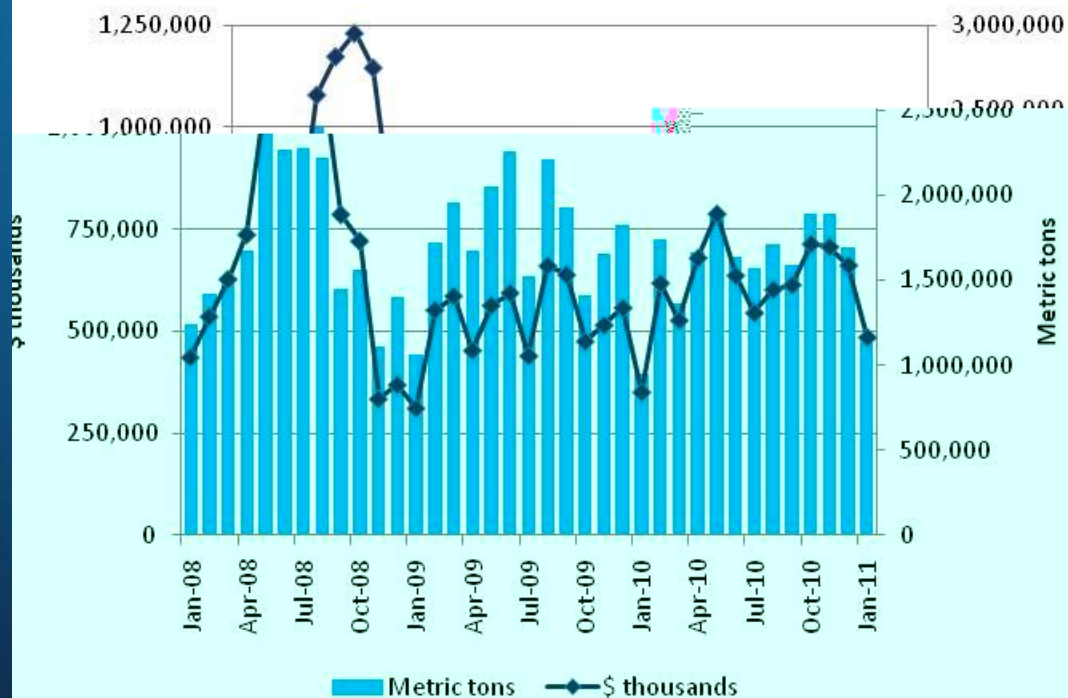
Recent Scrap Market Conditions



Recent Scrap Market Conditions

Overseas Demand for US Ferrous Scrap

Monthly US Exports of Ferrous Scrap by Value and Volume, Jan 2008-2011



Top 10 Destinations for US Ferrous Scrap in 2010:

1. Turkey
2. China
3. S. Korea
4. Taiwan
5. Canada
6. India
7. Malaysia
8. Mexico
9. Egypt
10. Vietnam

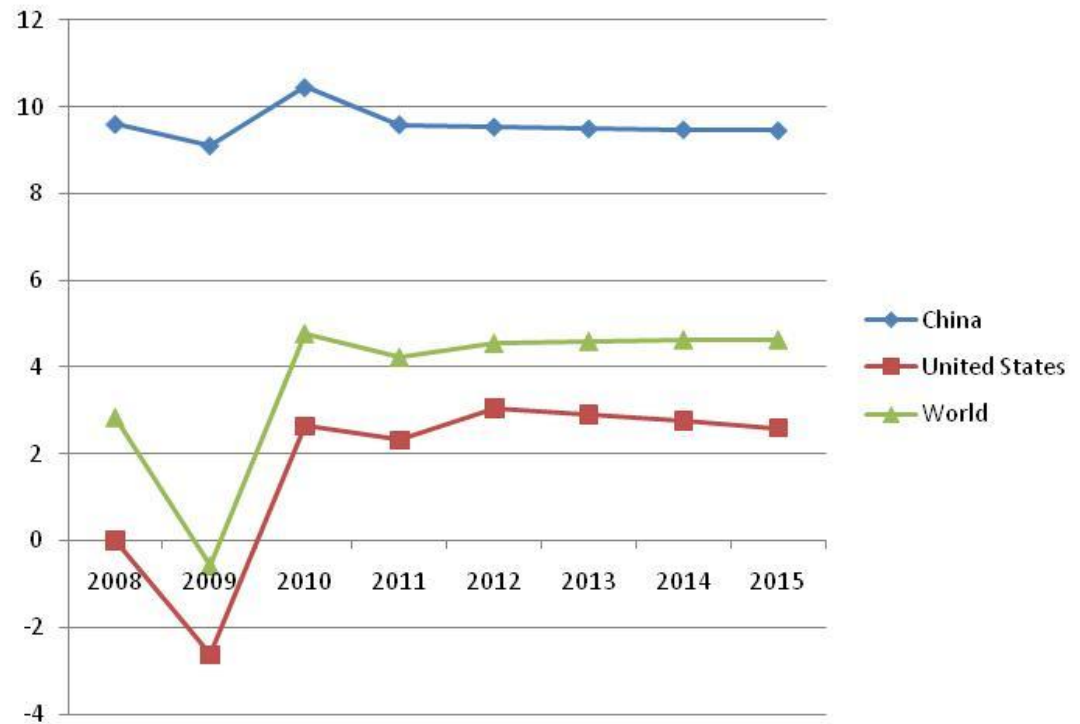
Key Drivers and Outlook

Key Drivers:

- Manufacturing in the United States
- Recovery of the Construction Industry
- Transportation and Energy Costs
- Pricing
- Demand from China and developing economies
- Global Economic Shocks & Growth Patterns

Recent and Forecast Real GDP Growth: China, the US and the World, 2008-2015

(Source: International Monetary Fund)





ISRI CONVENTION & EXPOSITION
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Thank you!

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